



ABOUT US

PEMEX Procurement International, Inc. (PPI) is a wholly owned affiliate of **Petróleos Mexicanos** (“PEMEX”). It was created in 1994 to provide **Procurement Services** to PEMEX, its Subsidiary Production Companies and Affiliates. PPI is based in Houston, TX as a corporate and supply strategy to reach source markets, avoid intermediaries and reduce costs.

The main products of interest to our clients include oil well drilling and production equipment, marine equipment, pipelines, engines, turbines, rigs, compressors, among others, and the related services.

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We are committed to the satisfaction of our clients, continuously improving our services through innovation, quality, efficiency and competitiveness.



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much more than just purchasing

PROCUREMENT SERVICES

Our expertise in **International Procurement** offers the tools, know-how and systems to access the global markets directly to purchase any type of goods and services, primarily with original equipment manufacturers or service suppliers.

Being established in HOUSTON, TX allows us to be an important facilitator providing comprehensive management solutions for the supply chain of goods and services which results in benefits for our shareholders, clients and suppliers.

Advantages of PPI

- Ensure the **most favorable commercial conditions** achieved through aggregated demand and direct relationship with manufacturers and service providers avoiding intermediaries.
- Long-term **strategic alliances** between our clients and suppliers.
- Generate value through the **simplification** and **optimization** of purchasing processes reducing time of the contracting process.
- Reduction of time and cost in inspection, transportation, insurance and customs procedures.
- Effective and optimized acquisition through **pre-negotiated procurement instruments** (Framework Agreements, Master Agreements, Manufacturing License Agreement, etc.) with predefined terms and conditions that reduces repetitive trading with our clients.
- Incorporates the **best international practices** and commercial conditions in strict compliance with the applicable regulations.

